



ASSOCIATION OF FUNDRAISING PROFESSIONALS NORTHEAST OHIO CHAPTER

April 13, 2018 | 7:45 am - 2:00 pm

Embassy Suites Akron-Canton Airport
7883 Freedom Ave NW, North Canton, OH 44720

ABOUT AFPNEO'S CAREER SUCCESS INSTITUTE (CSI): CSI focuses on the tools needed by development professionals, board members, volunteers and professional advisors to re-focus their efforts on best practices in fundraising so that they can become superheroes to their organizations and the clients they serve!



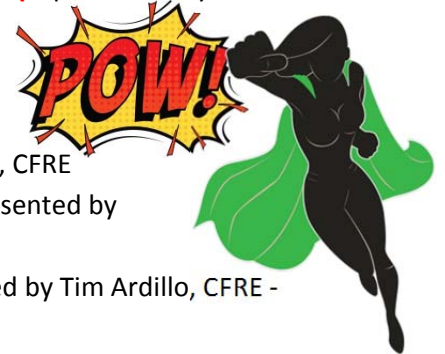
AGENDA

Breakout 1 Sessions (pick one)

- ❑ **1A: How To Grow Super Teams** presented by Kishshana Palmer, CFRE - CEO, Kishshana & Co.
- ❑ **1B: Email Communications Makeover** presented by Ceci Dadisman - Digital Marketing Manager, FORM
- ❑ **1C: Nonprofit Partnership Advancement: Building Better Corporate Partnerships** presented by Ben Bisbee - Founder + Principal, Rhinocorn Consulting

Breakout 2 Sessions (pick one)

- ❑ **2A: How To Grow Super Teams (repeat of 1A)** presented by Kishshana Palmer, CFRE
- ❑ **2B: Wonder Powers Activated! Building a Super-Powered Grant Program** presented by Mary Douglas - Director, Grants Administration, Akron Children's Hospital
- ❑ **2C: Gen X Giving - Effective Fundraising Strategies for Gen X Donors** presented by Tim Ardillo, CFRE - Consultant, Johnson, Grossnickle and Associates



Keynote Presentation

- ❑ **Take Your Cape Off, Superhero!** presented by Kishshana Palmer, CFRE - CEO, Kishshana & Co.

Registration for AFP Members: \$75 | Non-Members: \$120 ... (lunch included) | Register by March 13th and save \$10!

Register 4 or more people from the same organization, and all can attend at the member rate!



More info: www.afpneo.org/csi.htm



Sponsorships available!